

WEST BENGAL MINERAL DEVELOPMENT AND TRADING CORPORATION LIMITED
(WBMDTCL)
(Govt. of West Bengal Undertaking)

Revised Scheme of Spot E-auction for Sale of Coal
General (India)

Date: 21.09.2013

Objective:

The purpose of e-Auction is to provide equal opportunity to purchase coal through single window service to all intending buyers within India. E - Auction has been introduced to facilitate all sections of coal buyers in the country by enabling them to buy coal through a simple, transparent and consumer friendly online system.

Terms & Conditions of e-Auction

1. Eligibility:

Any Indian Buyer (viz individual, partnership firm, companies etc.) can participate in e-Auction for procurement of coal. Bidders other than end-users of coal will not be permitted for unloading point within 60 kms of Trans Damodar Coal Mine, Barjora, Bankura.

2. Registration:

2.1 Before participation in the e-Auction, the buyers shall be required to get itself registered with the Service Provider for the purpose, by submitting an application in the prescribed format available on the website of the Service Provider. The application shall be made along with the notarized copies of following documents, viz;

- (a) Income-tax return (for immediately completed preceding financial year).

Note:

- i) *If Income Tax return for immediately preceding year is not available, then the previous year's return may be considered.*

- (b) PAN No.

Note:

- i) *If PAN is allotted for new applicants but the card has not been received, in that case online copy of PAN with application copy may be considered for registration.*

ii) If PAN card is lost and copy is not available, then missing diary with the police authority along with copy of the application for reissuance may be considered for registration.

(c) Sales Tax / VAT / TIN Registration Certificate.

Note:

(i) Submission of Sales Tax / VAT / TIN registration is mandatory for participation in E-Auction of WBMDTCL.

(d) Two passport size photographs of the applicant.

2.2 After the registration, all-prospective Buyers will have an auto generated "Unique User ID" & a "password" based on which they can log in. Details of the registration process with the service provider will be available in their respective websites.

2.3 The service provider shall issue "Photo Identity Card" to their registered bidders duly authenticating the identity & signature, indicating a "Unique Registration Number" allotted to them.

2.4 Only one registration will be done against one PAN number. However, based on more than one independent valid Sales Tax / VAT / TIN registration, more than one registration against a PAN number can be considered. In the event of one PAN number and one Sales Tax / VAT registration number for a bidder having multiple units in one state, more than one registration will be allowed based on independent valid excise registration number or factory license for such unit.

3. Earnest Money Deposit (EMD):

3.1 All interested registered buyers shall be required to deposit in advance non-interest bearing Earnest Money Deposit (EMD) at the rate of Rs.200/- per tonne with the Service Provider in terms of basic price of coal exclusive of taxes, duties and other charges as applicable before participating in e-Auction. This may be paid upfront by way of Bank Draft / Bankers P.O or by way of e-transfer in favour of the Service Provider.

4. Notification:

4.1 WBMDTCL will draw programme for conducting at least one e-Auction per month and notify the same, minimum 7(seven) days in advance, through display on the company's notice board and putting the same on

the Coal Company's websites for wide publicity. The programme will be intimated to the Service Provider for hosting the same on their websites also.

4.2 There will be separate auction for dispatches by rail and road mode. The minimum quantity of bidding would be 45 (forty five) tonnes for road mode, whereas in case of Rail the minimum quantity of bidding would be 1 (one) rake. The rake size shall be as per prevalent Railway rules. The quantity of coal in a rake shall be as per the Railway norms. However, each rake shall be taken as equivalent to 4000 tonnes for the purpose of calculation of coal value to be deposited by the successful bidders.

5. Bidding Process

5.1 The registered Bidders shall be required to record their acceptance after login, of the Terms & Conditions of the e-Auction before participation in the actual Bidding Process.

5.2 Before participating in e-Auction, bidders are to satisfy themselves with the quality of coal being offered from a source.

5.3 Prospective Bidders are entitled to bid for the quantity to the extent of amount of EMD for which is available with the service provider in the bidder's account at the time of bidding. The minimum quantity for bidding would be 45 (forty five) tones for a source for Road mode, whereas in case of Rail, the minimum quantity for bidding would be 1 (one) rake. The rake size shall be as per prevalent Railway Rules. The capacity of the rake shall be as indicated in the notice of E-Auction.

5.4 The Buyer should satisfy itself/himself about the Rake fit station / destinations from the Railways before Participation in E-Auction by Rail, Non acceptance of the indent even after the option exercised under extant Railway rules, on account of rake fit stations / destinations being not accepted by the Railways shall be treated as a failure of the Buyer leading to forfeiture of relatable EMD.

5.5 The Buyers while bidding shall quote their "Bid Price" per tonne in Indian Rupee as base coal price on FOR/FOB colliery basis, exclusive of other charges like statutory levies, surface transportation charges, sizing/beneficiation charges, taxes, cess, royalty, SED, & any other charges as will be applicable at the time of delivery. These charges shall be on the Buyers' account.

5.6 The bidder has to bid for a price equal to or above the reserve price to secure consideration in the concerned e-Auction.

5.7 The date, time and period of e-Auction, as notified in advance including closing time on portal of service provider, shall be adhered to but for the event of force majeure. However, the closing time of e- Auction will be automatically extended up to last Bid time, plus 5 minutes, so that opportunity is given to other Bidders for

making an improved bid on that item. If no improved bid is received within this 5 minutes, e-Auction process will stop, otherwise the bid will continue in the manner prescribed in 5.7.

5.8 The Bidder shall offer his Bid Price (per tonne) in the increment of Rs.10/- (Rupees ten) during the Normal e-Auction period. During the extended period of first two (2) hours, the Bidder shall offer his Bid Price in the increment of Rs.20/-. Beyond this extended period of two hours the Bid Price increment would be Rs. 50/- (Rs.Fifty) only.

5.9 While maintaining the secrecy of Bidder's identity, the web site shall register and display on screen the lowest successful Bid price at that point of time. The system will not allow a Bidder to Bid in excess of his entitled quantity as per his EMD. However once a Bidder is out-bided by another (in part or full) the particular Bidder shall become eligible for making an improved Bid.

5.10 Following criteria would be adopted in deciding the successful bidders:-

- a) Precedence will be accorded to the highest bid price in the descending order (H1, H2, H3 and so on) as long as the offered quantity is available for allocation.
- b) If two or more buyers bid the same highest price, precedence for allotment will be accorded to the buyer who has placed the bid for the higher quantity.
- c) In case two or more buyers bid the same price and the same quantity, precedence will be given to the buyer who has accorded his bid first with reference to time.

6. Post e-Auction process:

6.1 The service provider shall issue Sales Order mentioning the detail of auction, winning quantity, winning price, total coal value and last date of payment to each successful bidder through e-mail / SMS on the same date after the closure of e-Auction. However, it will be the responsibility of the bidder to personally see and download the Sales Order displayed on website, on the same date after close of e-Auction.

6.2 The successful bidders after the e-Auction, will be required to deposit coal value in the WBMDTCL- Coal Sales Realisation Account, within the last date of payment (i.e. period of twelve working days, after the date of closing of e-Auction).

6.3 Equivalent amount of EMD of successful bidder corresponding to successful bid quantity, shall be blocked and will be transferred along with the coal value to WBMDTCL by the service provider.

7. Terms of payment:

7.1 The coal value to be deposited in advance by the successful bidders shall be computed and deposited after making provision for the EMD amount for the successful bid quantity already transferred by the service provider to WBMDTCL. In other words, the coal value to be deposited and EMD amount together, shall be equivalent to the 100 % coal value.

7.2 EMD amount shall not be treated as an adjustment towards the coal value but would stand converted into a 'Security Deposit' for performance of the bidders towards completion of the said transaction.

7.3 The above security deposit (as converted from the EMD amount) would be adjusted as coal value, only after completion of lifting of coal covered under coal value paid, excluding security deposit. However, in the event of default in performance by the bidder, the provision of forfeiture of the 'Security Deposit' (as converted from the EMD) as stipulated, would be applicable.

7.4 In case of road borne supplies the coal value is required to be deposited by way of RTGS/NEFT, in favour of WBMDTCL- Coal Sales Realisation Account in the designated branch of State Bank of India. The RTGS/NEFT payment slip for remitting the payment shall be generated by the Website, need to be used at the time of remitting the payment. The bidder will be permitted to deposit the coal value in installment with a maximum limit of four for a particular bid with a restriction of minimum quantity of 45 (forty five) tone per installment. Sale/Delivery orders shall be issued after receipt of confirmation of payment from the bank on First cum First Serve basis and shall be delivered from the office of the Service Provider.

7.5 In case of rail borne supplies, a notice for deposition of coal value by way of RTGS / NEFT in favour of WBMDTCL-Coal Sales Realisation Account in designated branch of SBI will be displayed on the website of the Service Provider at least four working days in advance before the schedule date of indent placement to the Railways for allotment / loading. The RTGS / NEFT payment slip for remitting the payment shall be generated by the website, need to be used at the time of remitting the payment. The Buyer will be accordingly required to deposit 100% amount at least two days before the scheduled date of indent placement to the Railways for allotment / loading.

7.6 In the event of non deposition of 100% total coal value by the Bidder in terms of Clause 7.5 above, it will be deemed failure of the buyer to lift coal and EMD as per E-Auction scheme will be forfeited.

7.7 WBMDTCL may give option of e-Payment and payment through Letter of Credit. The same shall be notified on the websites of the service provider prior to E-Auction.

8. Procedure of Coal Delivery
By Road:

8.1 WBMDTCL shall issue Delivery Orders to the successful bidders in terms of Clause 7.4 after realization of payment. The Sale / Delivery Order shall be issued on "Outside West Bengal" basis by default. However the bidder can opt for "Within West Bengal" option online with the service provider within 24 hours of the closure of the E-Auction.

8.2 The validity period to complete lifting of coal by road shall be 60 days from the date of E-Auction. No extension of validity will be allowed in any case.

8.3 No complaint regarding over-loading, under-loading and quality of coal will be entertained by WBMDTCL, however the Buyer himself or his authorized representative may supervise loading at the loading point. The authorized representative must carry valid authority letter along with photocopy of Identity Card issued by Service Provider.

8.4 The weighment at the loading end shall be final and binding for all commercial purposes.

By Rail:

8.5 The seniority of buyers in case of rail borne supplies shall be guided by the seniority list as provided by the service provider based on buyer's bids. However the seniority may be allowed to be exchanged with other bidder by the mutual consent of the bidders prior to issuance of notice for deposition of coal value by WBMDTCL. However, allowing the exchange of seniority is the sole discretion of WBMDTCL.

8.6 The quantity allotted against each rake is indicative quantity only and delivery shall be made on the basis of weighment at railway weighbridge and as indicated in the Railway Receipts (RR).

8.7 The buyers need to deposit rail booking request in the prescribed form within 12 working days from the date of e-auction mentioning the destination. The buyer can change the destination only once prior to submission of indent with railways by WBMDTC.

8.8 The validity period for seeking allotment of rake in case of rail supplies shall be 60 days from the date of E-Auction. Once the rake is allotted it shall remain valid for supply of coal as per prevailing Railway Rules.

8.9 Although loading will be the responsibility of WBMDTCL, but to avoid any complaint regarding over-loading, under loading and quality, the Buyer himself or his authorized representative may supervise loading at the loading point. The authorized representative must carry valid authority letter along with photocopy of Identity Card issued by Service Provider.

The overloading and under-loading charges, if any, at the rates applicable as per Railway rules shall be as under :

A] The Seller shall, on best effort basis, ensure no overloading in Rakes. However, any penal freight for overloading charged by the Railways for any consignment shall be payable by the Purchaser.

B] Idle freight resulting from underloading of wagons, shall be adjusted in the bills. Idle freight shall be reckoned as the difference between the freight charges applicable for the stenciled carrying capacity, as shown on the wagon, less the freight payable as per recorded weight of coal loaded in the wagon.

9. Applicability of Central Sales Tax

9.1 The bidder shall be required to deposit coal value applying Full rate of Sales Tax as applicable from time to time.

9.2 The invoice shall be issued on the basis of Concessional Rate of Sales Tax and balance amount shall be converted into Security Deposit for CST.

9.3 To avail concessional rate of Sales Tax, the bidder shall require to submit "C" Form accompanied with a copy of registration certificate duly attested by Notary Public within 60 days from the last date of financial quarter commencing from 1st April of the year. On receipt of "C" Form within the said stipulated period the Security Deposit for CST as mentioned in Clause No. 9.2 will be refunded.

9.4 Failing to deposit "C" Form within the stipulated date as mentioned in Clause No. 9.3, WBMDTCL shall raise invoice for additional amount of Sales Tax on the bidder by adjusting money from the Security Deposit for CST.

10. Applicability of TCS

10.1 The Tax collected at source at the rate applicable from time to time shall be deducted on A/c of Income Tax from all the bidders except.

- (i) Public Sector Company / Central Govt. / State Govt. etc.
- (ii) Bidder furnishing a declaration in duplicate in Form 27(C) to the effect that the coal being purchased is to be utilized not for trading purpose in duplicate for each transaction.

10.2 The bidders are required to submit TCS Certificate prior to issuance of Delivery Order, failing which the bidder have to remit coal value plus TCS amount as applicable.

11. Refund of EMD for Unsuccessful bidders:-

In case of unsuccessful bidders, EMD shall be refunded by the Service Provider after the auction is over, on the bidder's request. However, if no such request is received the Service Provider will retain the EMD for participation in e-Auction in future.

12. Forfeiture of EMD: -

The EMD submitted by the successful Bidders will be liable for forfeiture in the following cases:

12.1 If after completion of e-Auction, a successful bidder fails to make payment for the coal value including all other charges within the stipulated time (clause 6.2), the proportionate EMD equivalent to the failed quantity shall be forfeited subject to the provisions at Clause 7.4 and/or Clause 7.5 of this document, and/or,

12.2 If the successful bidders does not lift the booked quantity within the stipulated validity period, the proportionate Security Deposit @ Rs. 200/- per Tonne (as converted from the EMD amount) for the unlifted quantity would be forfeited. Such forfeiture shall be made only if the balance unlifted Quantity is equal or more than a Truck Load i.e.9 tonnes.

Such forfeiture, however, would not take place if WBMDTCL fails to offer full or part of the successful bid quantity within the validity period. In such cases again, no forfeiture would take place if the balance quantity is less than a truck load.

13. Refund of Coal value:

13.1 The excess amount deposited than the coal value and the balance coal value of the unlifted quantity after the expiry of last date of payment and the expiry of the validity period for supply of coal respectively and after completion of required commercial formalities shall be refunded without interest subject to forfeiture of EMD, if required, in terms of forfeiture clause as above.

14. General Terms & Conditions:

14.1 The coal procured under the e-Auction is for the use within the country and not for Export.

14.2 All terms and conditions of Scheme are subject to force majeure conditions as applicable.

14.3 Bidders must always ensure to keep their email address valid, in any case Buyers cannot be absolved from fulfilling the responsibility of compliance of any of the terms and conditions herein including payment terms due to non-receipt of emails from the Service Provider.

14.4 Bidders must be extremely careful to avoid any error in bidding (whether typographical or otherwise) and they are fully responsible to check and rectify their bid before submitting their Bid into the live e- Auction floor by clicking the "Bid" button. During the auction if the incremental bid price is more than 50% of the immediate preceding bid price, then the system will seek a re-confirmation from the Bidder before the bid is registered.

14.5 There is no provision for bidding in decimals. The Bidder shall be solely responsible for all consequences arising out of the bid submitted by him (including any wrongful bidding by him) and no complaint /representation will be entertained by the Service Provider/WBMDTCL in this regard.

14.6 The decision of WBMDTCL in matters related to this e-Auction shall be final and binding on the bidders / Buyers.

14.7 Quantity mentioned in notice is only indicative and may undergo a change depending on factors like actual production of coal, bottlenecks in coal transportation etc.

14.8 There will not be any joint/ third party sampling facility extended to any buyer. Refusal on account of non-suitability and /or sub-standard quality for the allotted quantity of coal shall not be accepted.

14.9 WBMDTCL / Service Provider reserve the right to cancel the sale of coal under this e-Auction in part or in whole at any stage at its sole discretion without assigning any reason thereof and no party shall have any right whatsoever to raise any claim in that regard on that count.

14.10 WBMDTCL reserves their rights to amend/modify and revise the terms and conditions contained herein in full or in part at any point of time and no party shall have any right whatsoever to raise any claim in that regard on that count.

14.11 Sale under each e-Auction shall be an individual, independent and a unique and complete transaction.

15. Dispute Resolution/Arbitration:

15.1 In the event of any dispute, Bidder / Buyer is necessarily required to represent in writing to the WBMDTCL/ Service Provider, who would deal with the same in a period of one month from such representation. Thereafter, if required, the matter be determined by the Managing Director of WBMDTCL. Any interpretation of any clause of this Scheme will be subject to clarification by WBMDTCL, which will be deemed as firm and final. All disputes arising out of this scheme or in relation thereto in any form whatsoever shall be dealt exclusively by way of arbitration in terms of the Arbitration and Conciliation Act, 1996. The arbitration shall be conducted in Kolkata at a place to be notified by WBMDTCL. The Arbitrator shall be appointed by WBMDTCL upon written request in this behalf. The award rendered by the Arbitrator shall be final and binding on the parties.

16. Acceptance of Terms & Conditions:

The buyer / bidder have to accept the Terms & Conditions before participating in e-Auction and also before issue of delivery order.