<u>Check-list – pre-sanction documents for processing of eDFS programme for Steel</u> <u>Authority of India Limited</u>

[Dealer's Name, Address with PIN Code]

Com	pany/ Partnership Firm/ Proprietorship Concer your concern in the box to t		
Sr No	Documents to be su	Confirmation of Docs submission (Please mark Y/N)	
1	Background of the directors/ partners/prop activity, experience, industry prospects,		
2	Details of the associate concerns (Name, Con Partners / Proprietor, Activity, Banking with limits), if any		
3	Financials: >In case of Company , Annual Reports for 2010, 2011 & 2012, >In case of Firms , Audited Financials for these years,	Certified True Copy	
4	CMA DATA (Estimation for current year 2012-13 & Projection for 2014-15)	Certified True Copy	
5	PAN card of Company/Partnership Firm/Proprietor Certified True Copy		
6	Address proof of Company/ Partnership Firm/Prop. Concern Certified True Copy		
7	MOA&AOA/Partnership Deed or other Constitutional document Certified True Copy		
8	ITR for last two Financial Year	Certified True Copy	
9	Month-wise lifting from SAIL for last year an MT values)		
10	Break-up of sales for SA		
11	Last six month's Bank Statement		
12	Expression of interest cum information sheet for dealer finance [annexure 2]		
13	Request letter by the dealer to the SBI Branch for e-DFS [annexure 3]		
14	Collateral security		

(On the letterhead of the company)

MJ – SBI - SAIL Dealer Finance Program – Expression of interest cum information sheet

Sub: Application for electronic Dealer Finance Scheme (eDFS) for dealers of Steel Authority of India Limited (SAIL)

With reference to the above electronic Dealer Finance Program, I/We have gone through the program details and other terms and conditions as applicable. I/we wish to apply for availing finance under eDFS with Mjunction services limited (MJ) wherein the bank provides finance to the dealers exclusively for their purchases from SAIL.

Please find below a brief profile of our firm/company:

Name of the firm/company	
Constitution (Partnership / Proprietor /	
Joint Hindu family / Pvt. Ltd Company)	
Name of	
Proprietor/Partner(s)/Director(s)	
Address : Office Premises	
Address : Godown Premises	
PIN Code	
SAIL Dealership Code	
SAIL MOU Code	
Contact No(s)	
Email ID	

(On the letterhead of the company)

MJ – SBI - SAIL Dealer Finance Program – Expression of interest cum information sheet

- 1. Number of years of association with SAIL :_____
- 2. Purchase details from SAIL -

Year End	financial year 2011- 12		financial year 2012-13		Current financial year till last day of the previous monthyear 2013	
	Dealership	MOU	Dealership	MOU	Dealership	MOU
Units (Qty in MT)						
Value (₹ in Lacs)						

Projected Purchase from SAIL in the next 12 months = ₹

_____MT)

3. Total Sales turnover for FY 2011-12 (As per audited financials) - ₹

Total Sales turnover for FY 2012 -13 (Audited/ Estimated financials) - ₹

- 4. Dependency on SAIL's products is _____%
- 5. Other sources of purchase apart from SAIL

6. Existing banking details –

8 8			
Name of Bank/Fl with	Nature of facility	Sanctioned Limit	Rate of interest
address	(account type)	in ₹	effective as on date

(On the letterhead of the company) MJ – SBI - SAIL Dealer Finance Program – Expression of interest cum information sheet

Request for finance limit under eDFS = ₹_____with credit tenure of _____days

I/We hereby confirm that I/We shall avail the following arrangement fee option for the services of mjunction services limited – [Please tick against the suitable option]

À	Variable fee structure @ 0.2 % per transaction at the time of disbursement of amount [utilization based]	
	Fixed fee structure @ 1% of sanctioned limit [limit based]	

I/We, hereby confirm that the information given above is true to the best of my/our knowledge. I/We also understand that the above information would be utilized only for the purpose of structuring dealer financing facility for our firm/company and would not be passed on to any third party apart from bank and SAIL. We are ready to furnish documentary proof if required further.

	Signature	of	authorized
signatory	with comp	bany	/ seal

Place:

Name:

Date:

Designation:

Annexure 3

(ON THE LETTER HEAD OF THE COMPANY)

Request letter for e-DFS [electronic Dealer Finance Scheme] for IM Steel Authority of India Limited (Through Mjunction Services Ltd)

To The Branch Manager, State Bank of India

Branch

Date: _____

SUBJECT: Application for Electronic Dealer Financing Scheme: [Dealer's Name, Address with PIN Code]

Dear Sir/Madam,

Pursuant to the captioned subject, we are interested to avail e–DFS Facility facilitated by Mjunction Services Limited, for our purchase from Steel Authority of India Limited.

The checklist of documents is attached herewith for your perusal and further necessary action please.

Thanking You, Yours Faithfully

(Name of authorized signatory)