



# **BALARKA EMERGING TECH PVT LTD**

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**DATE: 12 MARCH 2024**

## **BETPL AUCTION OFFER**

1. Brief introduction of BETPL along with brief description of mine's location.

BETPL is a young and dynamic company specializing in conventional energy products like Coal, Coke, Petcoke, & alternate green fuels, Commodities, and also deals in consulting in future & upcoming energy solutions and technologies. We have been exporting Coal, Biomass fuels and Petroleum coke to Nepal, Bhutan and Bangladesh (Through our channel partners) and have a commendable experience in the field of coke and coal. Our company is in process to set up ALTERNATE FUELS manufacturing unit dealing in manufacturing of alternate fuels like coke briquette, biomass briquette, wood briquette, Petcoke 6k, 7k for domestic and export market and providing sustainable solutions for our existing and prospective customers.

Furthermore, with the strategic partnership with the stakeholders directly in vastly untapped market of NAGALAND & NORTH EAST, we are able to provide with one of the best G1, G2, G3 & Other quality coals available in the Indian market. This offered coal is at par with the Assam's famous G1 available coals.

## **2. OFFER DETAILS:**

Item Description with source name	Loading Location -Station	Total Offer Quantity (in Metric Tonnes)	Lifting Period (in Working Days)	Minimum Bid Quantity* (in Metric Tonnes)	Transport Mode	EMD (in Rs. per Metric Ton)	Start Bid Value / Price (in Rs. per Metric Ton)
G1 (7000 + GCV) 100 MM- NL/NE COAL	EX ASSAM RLW SIDINGS	(1 RAKE X 2500 MT) 2500 MT	45 days from ex- siding	1 Rake	Rail	500	8000*
G2 (6700 + GCV) 100 MM- NL/NE COAL	EX ASSAM RLW SIDINGS	1 RAKE X 2500 MT) 2500 MT	45 days from ex- siding	1 Rake	Rail	500	7500*
G3 (6400 + GCV) 100 MM- NL/NE COAL	EX ASSAM RLW SIDINGS	1 RAKE X 2500 MT) 2500 MT	45 days from ex- siding	1 Rake	Rail	500	7200*



G6 (5500 + GCV) 100 MM- NL/NE COAL	EX ASSAM RLW SIDINGS	1 RAKE X 2500 MT) 2500 MT	45 days from ex- siding	1 Rake	Rail	500	5200*
G1 (7200 + GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	1000 MT	45 days from ex- siding	50 MT	Road	500	10600*
G1 (7000 + GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	2500 MT	45 days from ex- siding	50 MT	Road	500	10100*
G2 (6700 + GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	2500 MT	45 days from ex- siding	50 MT	Road	500	9600*
G3 (6400+ GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	3500 MT	45 days from ex- siding	50 MT	Road	500	9300*
G4 (6100 + GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	250 MT	45 days from ex- siding	50 MT	Road	500	8600*
G6 (5500 + GCV) 100 MM- NL/NE COAL	JALALGARGH, BIHAR	250 MT	45 days from ex- siding	50 MT	Road	500	7300*
G1 (7200 + GCV) 100 MM- NL/NE COAL	MUZAFARPUR, BIHAR	1000 MT	45 days from ex- siding	50 MT	Road	500	10950*
G1 (7000 + GCV) 100 MM- NL/NE COAL	MUZAFARPUR, BIHAR	1000 MT	45 days from ex- siding	50 MT	Road	500	10450*
G2 (6700 + GCV) 100 MM- NL/NE COAL	MUZAFARPUR, BIHAR	1500 MT	45 days from ex- siding	50 MT	Road	500	9950*
G3 (6400+ GCV) 100 MM- NL/NE COAL	MUZAFARPUR, BIHAR	1500 MT	45 days from ex- siding	50 MT	Road	500	9650*
G1 (7000 + GCV) 100 MM- NL/NE COAL	KATRA, AYODHYA, UP	2500 MT	45 days from ex- siding	50 MT	Road	500	10900*
G2 (6700 + GCV) 100 MM- NL/NE COAL	KATRA, AYODHYA, UP	2500 MT	45 days from ex- siding	50 MT	Road	500	10400*
G1 (7200 + GCV) 100 MM- NL/NE COAL	YAMUNANAGAR (HR), SAHARANPUR,UP	2500 MT	45 days from ex- siding	50 MT	Road	500	11850*
<b>TOTAL OFFERED QTY.</b>		<b>32500 MT</b> APPROX.					



## 1. MODES OF OFFER

OUR PRESENTED OFFER IS FLEXIBLE IN NATURE, SO OUT OF TOAL QUANTITY OFFERED **(32500 METRIC TONNES)**, BOTH RAIL & ROAD MODE ORDERS CAN BE PLACED, SUBJECT TO MINIMUM ORDER QTY OF **50 MT FOR ROAD MODE** AND **2500 MT FOR RAIL MODE**. PLEASE NOTE THAT OUR RAIL ORDERS SHALL BE DISPATCHED FROM EX-ASSAM SIDING LOCATIONS AND ROAD ORDERS SHALL BE DISPATCHED ONLY FROM OUR DESIGNATED DEPOTS, (PLEASE REFER POINT NO.3 FOR OUR DESIGNATED LOCATIONS).

## 2. QUALITY ASSURANCE / CHECKS

THE QUALITY PRODUCTS DELIVERANCE AND ACCOUNTABILITY IS WELL LAID OUT IN OUR TERMS & CONDITIONS SO GETTING QUALITY PRODUCT WON'T BE A LUCKY COINCIDENCE.

WE ALSO HAVE SAMPLES OF VARIOUS GRADE OF COALS OFFERED WITH LATEST TEST REPORTS AT OUR DESIGNATED DEPOTS (PLEASE REFER POINT NO 3 FOR OUR LOCATIONS) FOR INSPECTION PURPOSES.

QUALITY CHECKS OF BOTH RAIL & ROAD MODE ORDERS, CUSTOMERS CAN SEND THEIR AUTHORISED REPRESENTATIVE TO CHECK THE QUALITY OF COAL LOT BEFORE LOADING INTO THE RESPECTIVE MODE OF TRANSPORT.

## 3. LOADING LOCATION(S)

**RAIL MODE ORDERS** ARE AVAILABLE AT EX ASSAM COAL LOADING STATIONS AND CAN BE DISPATCHED TO ANY LOCATIONS AS PER CUSTOMERS PREFERENCE, PAN INDIA, SUBJECT TO AVAILABILITY OF RAILWAYS COAL UNLOADING SIDINGS.

**ROAD MODE** DELIVERIES ARE AVAILABLE AT OUR DESIGNATED DEPOT AT FOLLOWING LOCATIONS.

- JALALGARH, PURNIA, BIHAR
- ANANTPUR, MUZZAFARPUR, BIHAR
- KATRA, AYODHYA, UTTAR PRADESH
- YAMUNANAGAR (HR) RAILWAY STN OR NAKUR DEPOT, SAHARANPUR, UTTAR PRADESH



#### 4. RATE CALCULATORS

TO ARRIVE AT FINAL COST, PLEASE USE RATE CALCULATOR, (RAIL MODE) PROVIDED, FOR LEVIES, TAXES AND OTHER COSTS AS APPLICABLE.

ROAD MODE PRICES WILL INCLUDE THE FREIGHT (AS PER FOIS WEBSITE) FROM ASSAM TO OUR DESIGNATED DEPOT PLACE IN ADDITION TO LEVIES, TAXES, AND OTHER COSTS AS APPLICABLE.

#### 5. UNIQUE SELLING POINT / UNIQUE PAYMENT PLAN

- SUCCESSFUL BIDDERS OF BOTH ROAD MODE & RAIL MODE ORDERS CAN NOW PAY THEIR TOTAL COAL VALUE (EXCLUSIVE OF EMD) BY THE MEANS OF BANK GUARANTEE(BG). INSTRUCTIONS FOR PAYMENTS BY BG ARE ATTACHED.
- SUCCESSFUL BIDDERS IN ROAD MODE ORDERS CAN HAVE THEIR TOTAL BOOKED QUANTITY DIVIDED INTO FRAGMENTS OF DELIVERY ORDERS (DOs) WITH THE CONVENIENCE OF PAYING THE COAL VALUE AS PER DIVIDED DELIVERY ORDERS (DOs). FOR EXAMPLE, THE TOTAL BOOKED QUANTITY OF 600 MT CAN BE DIVIDED INTO FOUR (4X150 MT) OR THREE (3X200 MT) DOS, AND THE LIFTING PERIOD OF THE TOTAL QUANTITY SHALL BE THE SAME 45 DAYS WITH 11 TO 15 DAYS LIFTING PERIOD OF EACH DIVIDED DOs RESPECTIVELY. CUSTOMER WOULD HAVE THE CONVENIENCE OF PAYING DO WISE UPFRONT INSTEAD OF PAYING TOTAL BOOKED QTY COAL VALUE. HOWEVER, EMD SHALL BE PAID IN FULL BOOKED QUANTITY AS PER T&C.



**6. QUALITY SPECIFICATIONS OF OFFERED COAL GRADES:**

<b>GRADE DESCRIPTION</b>	<b>VM</b>	<b>SULPHUR</b>	<b>MOISTURE %</b>	<b>ASH %</b>	<b>GCV (ARB BASIS)</b>	<b>GCV (ADB BASIS)</b>
<b>G1 (7200+ GCV) 100 MM- NL/NE COAL</b>	38.64	2.97	5.09	3.17	6913	7296
<b>G1 (7000 + GCV) 100 MM- NL/NE COAL</b>	38.59	2.36	6.89	5.09	6736	7036
<b>G2 (6700 + GCV) 100 MM- NL/NE COAL</b>	37.36	1.99	6.60	8.40	6463	6851
<b>G3 (6400 + GCV) 100 MM- NL/NE COAL</b>	36.42	1.89	8.43	13.91	6274	6501
<b>G4 (6100 + GCV) 100 MM- NL/NE COAL</b>	34.21	2.0	6.58	19.04	5936	6164
<b>G6 (5500 + GCV) 100 MM- NL/NE COAL</b>	35.24	2.14	8.71	22.8	5215	5610

**7. E-AUCTION SCHEDULE & OTHER DETAILS:**

DATE OF AUCTION: **27<sup>th</sup> March 2024**

TIME OF AUCTION: **12 PM**

DURATION OF AUCTION: **2 HOURS**

EMD DEPOSIT CUTOFF TIME: **ONE WORKING DAY BEFORE THE AUCTION DATE /**

**\*\* INSPECTION OPEN FOR PROSPECTIVE CUSTOMERS \*\***



**8. CONTACT PERSON & CONTACT NUMBER:**

NAME OF THE PERSONS & DESIGNATION:  
& CONTACT NOS

**COALJUNCTION MARKETING TEAM**  
**MR ARIJIT PAUL (+91 63348277)**  
**MR NITIN AGGARWAL (+91 63348247)**

NAME OF THE PERSON & DESIGNATION:

**MR VARUN GOEL, MD**

CONTACT DETAILS:

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