



# **BALARKA EMERGING TECH PVT LTD**

**142/2 CHILKANA STATION ROAD, SARSAWA SAHARANPUR UP 247232**

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DATE: 09 APRIL 2024

## **BETPL AUCTION OFFER**

1. Brief introduction of BETPL along with brief description of mine's location.

BETPL is a young and dynamic company specializing in conventional energy products like Coal, Coke, Petcoke, & alternate green fuels, and also deals in consulting in future & upcoming energy solutions and technologies. We have been exporting Coal, Biomass fuels and Petro products to our neighboring countries like Nepal, Bhutan Etc. and Bangladesh (Through our channel partners) and have a commendable experience in the field of coke and coal trading both in domestic and export market and providing sustainable solutions for our existing and prospective customers.

Furthermore, with the strategic partnership with the stakeholders directly in vastly untapped market of NAGALAND & NORTH EAST, we are able to provide with one of the best G1, G2 & Other quality coals for both Indian & Export market. The offered coal is at par with the IMPORTED HIGH GCV US COAL.

2. **OFFER DETAILS:**

### A) **RAIL MODE**

Item Description with source name	Loading Location - Station	Total Offer Quantity (in Metric Tonnes)	Lifting Period (in Working Days)	Minimum Bid Quantity* (in Metric Tonnes)	Transport Mode	EMD (in Rs. per Metric Ton)	Start Bid Value /Offer Price (in Rs. per Metric Ton) EX ASSAM LOADING STN
G1 (7100 + GCV) 100 MM-NL/NE COAL	EX ASSAM /NL RLW SIDINGS	(2 RAKE X 2500 MT) <b>5000 MT</b>	30 days from ex-siding	1 Rake	<b>Rail</b>	500	10500*
G2 (6700 + GCV) 100 MM-NL/NE COAL	EX ASSAM /NL RLW SIDINGS	(2 RAKE X 2500 MT) <b>5000 MT</b>	30 days from ex-siding	1 Rake	<b>Rail</b>	500	9500*
<b>TOTAL</b>		<b>10000 MT</b>					

**\*- ALL INCLUDED (LEVIES GST CESS ETC) LOADED INTO THE RAKE - EX ASSAM / NAGALAND RAILWAY SIDINGS (\*\*TCS/TDS NOT INCLUDED\*\*)**



**B) ROAD MODE**

Item Description with source name	Loading Location - Station	Total Offer Quantity (in Metric Tonnes)	Lifting Period (in Working Days)	Minimum Bid Quantity* (in Metric Tonnes)	Transport Mode	EMD (in Rs. per Metric Ton)	Start Bid Value /Offer Price (in Rs. per Metric Ton) EX ASSAM LOADING Point
G1 (7100 + GCV) 100 MM- NL/NE COAL	EX NL /NE Location	5000 MT	30 days from ex- location	50 MT	Road	500	10900**
G2 (6700 + GCV) 100 MM- NL/NE COAL	EX NL /NE Location	2500 MT	30 days from ex- location	50 MT	Road	500	10100**
<b>TOTAL</b>		<b>7500 MT</b>					

**\*\* - ALL INCLUDED (LEVIES GST CESS ETC) LOADED INTO THE TRUCK – EX NORTH EAST / NAGALAND LOCATION (\*\*TCS/TDS NOT INCLUDED\*\*)**

Please consult following Road freight table for calculating approximate freight up to your preferred destination. This table is subjected to market forces and hence is for only illustration purposes and prospective customers should confirm BETPL the final freight rates before loading.

**Road Freight Table: -**

<b>STATE &amp; OR AREA</b>	<b>APPROXIMATE FREIGHT INR (PMT)</b>
<b>WEST BENGAL – SILIGURI</b>	<b>2000</b>
<b>WEST BENGAL – BIHAR BORDER</b>	<b>2200</b>
<b>JALALGARH BIHAR</b>	<b>2400</b>
<b>MUZAFFARPUR BIHAR</b>	<b>2700</b>
<b>AYODHYA UP – GORAKHPUR UP</b>	<b>3600</b>
<b>KANPUR – UP</b>	<b>3800</b>
<b>MUZZAFARNAGAR UP</b>	<b>4000</b>
<b>YAMUNANAGAR HARYANA</b>	<b>4200</b>
<b>PANCHKULA HARYANA</b>	<b>4400</b>
<b>PUNJAB PATIALA</b>	<b>4500</b>
<b>PUNJAB AMRITSAR</b>	<b>4600</b>



## 1. MODES OF OFFER

OUR PRESENTED OFFER IS FLEXIBLE IN NATURE, SO OUT OF TOAL QUANTITY OFFERED **(17500 METRIC TONNES)**, BOTH RAIL & ROAD MODE ORDERS CAN BE PLACED, SUBJECT TO MINIMUM ORDER QTY OF **50 MT FOR ROAD MODE** AND **2500 MT FOR RAIL MODE**. PLEASE NOTE THAT OUR RAIL ORDERS SHALL BE DISPATCHED FROM EX-ASSAM OR NAGALAND RAILWAY SIDING LOCATIONS AND ROAD ORDERS SHALL BE DISPATCHED **ONLY ON F.O.R** BASIS UPTO THE CUSTOMER'S PREFERRED DESTINATION.

## 2. QUALITY ASSURANCE / CHECKS

THE QUALITY PRODUCTS DELIVERY AND ACCOUNTABILITY IS WELL LAID OUT IN OUR TERMS & CONDITIONS SO GETTING A QUALITY PRODUCT IS ABSOLUTE CERTAIN.

THERE IS A PROVISION OF PRICE DEDUCTION IN CASE THE GCV IS LOWER THAN AS PER CLAIMED BY BETPL AND SUBJECT TO A GCV TEST CARRIED OUT BY A MUTUALLY AGREED THIRD PARTY TESTING SERVICE PROVIDER.

WE ALSO HAVE SAMPLES OF VARIOUS GRADE OF COALS OFFERED WITH LATEST TEST REPORTS AT OUR DESIGNATED LOCATIONS (PLEASE REFER POINT NO 3 FOR OUR LOCATIONS) & FOR SAMPLE INSPECTION PURPOSES.

QUALITY CHECKS OF RAIL MODE ORDERS, CUSTOMERS CAN SEND THEIR AUTHORISED REPRESENTATIVE TO CHECK THE QUALITY OF COAL LOT BEFORE LOADING INTO THE RAKE AND THIRD-PARTY TESTING SERVICES ARE ALSO AVAILBLE.

## 3. DESIGNATED DEPOT & LOADING LOCATION(S)

OUR DESIGNATED DEPOT ARE AT FOLLOWING LOCATIONS.

- JALALGARH, PURNIA, BIHAR
- YAMUNANAGAR / NAKUR DEPOT, SAHARANPUR, UTTAR PRADESH



**RAIL MODE ORDERS** ARE AVAILABLE AT EX ASSAM / NAGALAND COAL LOADING STATIONS AND CAN BE DISPATCHED TO ANY LOCATIONS AS PER CUSTOMERS PREFERENCE, PAN INDIA, SUBJECT TO AVAILABILITY OF RAILWAYS COAL UNLOADING SIDINGS.

**ROAD MODE** DELIVERIES SHALL BE MADE AVAILABLE ONLY ON F.O.R BASIS AT CUSTOMERS PREFERRED LOCATION OR AT OUR ABOVEMENTIONED DESIGNATED DEPOTS.

#### **4. UNIQUE SELLING POINT / UNIQUE PAYMENT PLAN**

- SUCCESSFUL BIDDERS OF BOTH ROAD MODE & RAIL MODE ORDERS CAN NOW PAY THEIR TOTAL COAL VALUE (EXCLUSIVE OF EMD) BY THE MEANS OF BANK GUARANTEE(BG) OR DOMESTIC LC. INSTRUCTIONS FOR PAYMENTS BY BG ARE ATTACHED.
- SUCCESSFUL ROAD BIDDERS ALSO CAN ALSO PAY IN TH RATIO OF 30-70% (EXCLUSIVE OF EMD) UPON DELIVERY IN WHICH BIDDER SHALL PAY 30% UPON LOADING AND 70% UPON DELIVERY SUBJECT TO BETPL'S SOLE DISCRETION & COMFORTABILITY.
- SUCCESSFUL BIDDERS IN ROAD MODE ORDERS CAN HAVE THEIR TOTAL BOOKED QUANTITY DIVIDED INTO FRAGMENTS OF DELIVERY ORDERS (DOs) WITH THE CONVENIENCE OF PAYING THE COAL VALUE AS PER DIVIDED DELIVERY ORDERS (DOs). **FOR EXAMPLE, THE TOTAL BOOKED QUANTITY OF 600 MT CAN BE DIVIDED INTO THREE (3X200 MT) DOS, AND THE LIFTING PERIOD OF THE TOTAL QUANTITY SHALL BE THE SAME 30 DAYS WITH 10 DAYS LIFTING PERIOD OF EACH DIVIDED DOS RESPECTIVELY. CUSTOMER WOULD HAVE THE CONVENIENCE OF PAYING DO WISE UPFRONT INSTEAD OF PAYING TOTAL BOOKED QTY COAL VALUE. HOWEVER, EMD SHALL BE PAID IN FULL BOOKED QUANTITY AS PER T&C.**



**5. QUALITY SPECIFICATIONS OF OFFERED COAL GRADES:**

<b>GRADE DESCRIPTION</b>	<b>VM</b>	<b>SULPHUR</b>	<b>MOISTURE %</b>	<b>ASH %</b>	<b>GCV (ARB BASIS)</b>	<b>GCV (ADB BASIS)</b>
<b>G1 (7100 + GCV) 100 MM- NL/NE COAL</b>	39.92	2.63	7.14	6.38	7029	7160
<b>G2 (6700 + GCV) 100 MM- NL/NE COAL</b>	39.42	2.56	6.96	11.35	6709	6835

**6. E-AUCTION SCHEDULE & OTHER DETAILS:**

DATE OF AUCTION: **18<sup>TH</sup> APRIL 2024 & 27<sup>TH</sup> APRIL 2024**

TIME OF AUCTION: **12 PM**

DURATION OF AUCTION: **2 HOURS**

EMD DEPOSIT CUTOFF TIME: **ONE WORKING DAY BEFORE THE AUCTION DATES**

**\*\* INSPECTION OPEN FOR PROSPECTIVE CUSTOMERS AT OUR DESIGNATED DEPOTS \*\***

**7. CONTACT PERSON & CONTACT NUMBER:**

NAME OF THE PERSONS & DESIGNATION: **COALJUNCTION MARKETING TEAM**  
& CONTACT NOS **MR ARIJIT PAUL (+91 63348277)**  
**MR NITIN AGGARWAL (+91 63348247)**

NAME OF THE PERSON & DESIGNATION: **MR VARUN GOEL, MD**

CONTACT DETAILS: **BETCARBONS@GMAIL.COM +91-9729526668,**  
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