

Minutes of pre-bid meeting held on 08.04.24 at 10:30 in the conference room of Bharat Coking Coal Limited (BCCL) for the monetization of 2 MTPA Dugda Coal washery.

- i. A pre-bid meeting in the hybrid mode was held under the chairmanship of Shri. Sanjay Kumar Singh, Director (Technical), BCCL for the monetization of 2 MTPA Dugda coal washery in Koyla Bhawan, Dhanbad, Jharkhand on 08.04.24 at 10:30 am. *The list of participants is annexed as Annexure II.*
- ii. Director (Technical) welcomed all the participants, both virtual and in-person attendees, to the meeting. In his opening remarks, he provided insight to the industry stakeholders about BCCL's proposed scheme for the monetization of the Dugda coal washery and also informed that in addition to Dugdha, BCCL will shortly be coming out with the RFP for monetization of other washeries viz. Sudamdih, Mohuda and Madhuban, emphasizing the significant value it would bring to the transaction. He submitted that the transaction will result in import substitution of coking coal thus reducing the exchequer burden in the long run and marked it as a significant step towards the goal of Atmanirbhar Bharat.
- iii. Shri Shubham Goel, Vice President, SBI Capital Markets Ltd (SBICAP), the transaction advisor to the BCCL, delivered a comprehensive presentation outlining the key terms and conditions of the auction process for the monetization of Dugda coal washery. The presentation showcased a detailed understanding of the transaction which inter alia included transaction structure, eligibility criteria, bidding process, transaction agreements, payments under the agreements etc.
- iv. Following the presentation, the Director (Technical) invited the attendees to share their feedback/ queries. The participants actively engaged in the discussions providing comments and queries related to the Request for Proposal (RFP) and other transaction documents uploaded on the auction portal/official website. The queries raised by the participants are provided in Annexure I. Shri Sanjay Kumar Singh, Director (Technical), BCCL and Shri Shubham Goel (VP-SBICAP), the transaction advisor addressed the queries of the participants.

- v. Shri. Sanjay Kumar Singh, Director (Technical), BCCL, extended heartfelt gratitude to all the industry experts who were present during the meeting. He underscored the critical significance of the Dugda coal washery monetization initiative. He urged all the participants to visit the coal washery site for a deeper understanding of the washery's set up and participate in the scheme for monetization of washery. He requested all the participants to submit their queries in writing also to BCCL, for which the clarifications will be issued by the BCCL.
- vi. The meeting ended with a vote of thanks.

Annexure-I: Queries raised during the Pre-Bid Meeting

1. SAIL

- i. In case the selected washery operator intends to expand the capacity of washery from the existing 2MTPA, what will be the arrangement of coal for such excess capacity. Will BCCL provide/facilitate coal for such additional capacity?
- ii. In case only 75% of the coal quantity is lifted/supplied from BCCL, can the selected washery operator use balance 25% coal requirement from its existing sources?

2. JSW

- i. Linkage has been provided only for W-IV/ WV grade coal. We would request to offer linkage from W-II/ WIII sources also as this would improve the yield.
- ii. Currently the offer is provided only upto 2030. What will be seam mix available from 2030 onwards?
- iii. What would be the treatment of existing manpower of BCCL at Dugda washery?
- iv. In case state authority does not agree to draw the water as per requirement, whether BCCL will provide the same from alternate source like its own underground mine?
- v. It is requested to include plants located at different locations also in the definition of Specified End Use Plant as is recently amended by Coal India Limited in the linkage auction to Steel (Coking) subsector.
- vi. The present proposed offered NRS linkage is only through Rail mode. It is requested to offer Road also as the mode.
- vii. Whether consumption of middling / reject generated from the washery in the DRI at EUP will be permissible and will be treated as consumed by EUP?
- viii. Since the approval for land is awaited, at what time the upfront payment has to be made? Whether it would be after attaining all approvals or the auction will be conducted pending the approval of land by Appropriate Authority?

3. Tata Steel

- i. In case of washery capacity over and above 2 MTPA, will the WDO get priority in other linkage/ auctions by CIL for additional quantity.
- ii. If BCCL is unable to supply 2 MTPA, can the WDO utilize the surplus capacity by taking coal from some other sources.
- iii. Whether the selected washery operator wash coal other than the coal supplied by BCCL in the Dugdha washery? If yes, can such washed coal (other than the coal supplied by BCCL) be utilized in plants other than the Specified End Use Plant?
- iv. Is there a provision of surrendering the surplus land after constructing the washery and ancillary facilities?

4. JSPL

- i. As per RFP, 14.13 Cr has been mentioned for asset and inventory value. Asset/inventory details are not present in the tender document. Please share the asset/inventory list.
- ii. During the washery visit we found that there are movable assets also present within the lease area. Examples like locomotives, pond fines, heavy vehicles. Please provide us with the list of movable assets which would be transferred along with the washery.
- iii. As per the lease rental schedule, Lease rent appears to be high. This may be reconsidered.
- iv. Since the washery operations will result in the generation of ash, disposal of which is an issue. It is requested to kindly allow the dumping of ash within the mine void.
- v. Currently the offer is provided only upto 2030. Seam mix may also be provided from 2030 onwards as this is critical for the successful operations of the washery.

5. Arcelor Mittal

- i. It is requested to provide encumbrance free land as part of this washery monetization scheme.
- ii. Will BCCL provide assistance in obtaining statutory clearances?
- iii. The typical coking properties like rheological (FSI/CSN, LTGK, Max. Fluidity, Maximum Dilatation) and petrographic properties (Ro avg., Vitrinite, Exinite, Mineral Matter & Inertinite) for all linkage collieries/mines ROM coking coal to be provided by BCCL.
- iv. Whether all collieries provided as part of the offer have same rank of coal?

Annexure-II: List of Participants

a) List of officials from BCCL

SI No.	Name	Designation
1.	Shri. Sanjay Kumar Singh	Director, Technical
2.	Shri Swarup Datta	GM (CP)-WCD
3.	Shri Soheli Iqbal	GM (CP), WD
4.	Shri S.K Sharma	Project Officer, Dugda Coal Washery
5.	Shri Pawan Kumar	Manager (CP)-DT (OP), Sect.
6.	Shri Atif Iqbal	Manager (CP)-WCD
7.	Shri Sujit Kumar	Manager (CP)-WCD
8.	Shri Anish Rai	Manager (M&S),HQ

b) List of officials from SBI Capital Markets Ltd

SI No.	Name	Designation
1.	Shri. Shubham Goel	Vice - President
2.	Shri. Annurag Khemka	Assistant Vice President
3.	Kr. Nisha Agarwal	Associate
4.	Shri. Surya Prakash Kansal	Technical sub consultant
5.	Kr. Swathy Ramanath	Legal Sub consultant, Khaitan & Co

c) List of Stakeholders

SI No.	Organization	Attendees
1.	Arcelor Mittal Nippon Steel India	i. Amit K Dubey ii. Om Prakash Gupta iii. H P Tiwari
2.	Jindal Steel & Power Limited	i. Z Imam ii. Ritesh Kumar iii. Harshwardhan
3.	Tata Steel	i. Vikas Patnaik ii. Shantanu Pramanik
4.	Rungta Mines	i. Manish Mundra
5.	JSW	i. Gautam Senapati ii. Rajeev

Sl No.	Organization	Attendees
6.	SAIL	i. Rajeev Tiwari ii. RK Singh